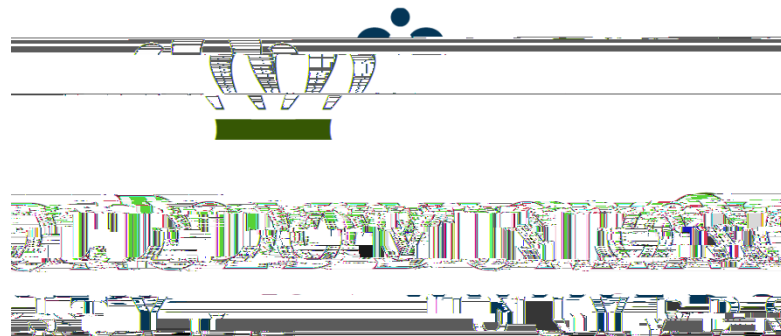


Breakout Group #1: Revenue Generation





#1 Strategic Partnerships and Innovative Programming

- Credentialing and Continuing Education/Stackable Credentials
- Workforce Development
- Creative and Targeted Programming
- Military - active duty, veterans
- High School/Community Colleges Pathways
- Industry Sponsors

Group #1 - Strategic Enrollment

- Diversifying Students
- Developmental Advising and Career Education
- Strategic Cohorts Approaches
- Differential Tuition
- Dual Enrollment
- Flexible Course Options

Group #1 - Retention and Engagement

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Group #1 - Income Generating Services

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