

M E M O O >> A N D - O F F I C I O
Mr. Fred J. Whyte (ex officio)
Mr. Barry M. Kornblau (ex officio)
Mr. Jeffrey W. Ainslie
Mr. David L. Bernd
Dr. Richard T. Cheng
Dr. Mary Maniscalco Theberge
Mr. Frank Reidy

FROM: Alonzo Brandon
Vice President for University Advancement

SUBJECT: Institutional Advancement Committee Meeting
April 24, 2014, Agenda

The Institutional Advancement Committee of the Board of Visitors will meet April 24, 2014, from 10:30 a.m. to 12:00 p.m. in the Board of Visitors Room of Webb Center.

ACTION ITEMS

1. Approve the minutes of the December 5, 2013 meeting.

ITEMS FOR REVIEW

Office of University Advancement

1. **Mr. Daniel Genard**, Associate Vice President for Advancement, will report on dashboard items measuring productivity in the area of University Advancement.
2. **Ms. Dana Allen**,